



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

March 6, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$98,995	29
Platinum Producers (\$30,000 - \$50,000)			
Hatton, Catherine E.	Long Island Insurance Solutions	\$45,265	21
Barta, Devin M.	Barta Insurance Agency	\$30,348	6
Gold Producers (\$10,000 - \$30,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$27,676	8
Ahlbum, Tim	Health Coverage Solutions	\$23,460	4
Borosak, William J. Jr.	Secure Financial Group, LLC	\$23,423	8
Lemar, Mike	Sunshine State Agency	\$21,031	16
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$16,787	2
Shackelford, Edward L.	The Assurance Group, Inc.	\$16,354	8
AmeriLife		\$16,336	21
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$15,622	3
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$14,228	4
Schwartz, Scott J.	Insurance Protection Services	\$12,624	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$11,995	9
Broker Connection, Inc.		\$11,300	2
Landis, Mark S.	Metro Merchant Services	\$10,839	3
Schuler, James F.	Consumer Group Services, Inc.	\$10,007	3
Silver Producers (\$5,000 - \$10,000)			
Rosati, Lisa	Rosati Insurance Agency	\$9,008	2
Edwards, Jackson IV	Edwards Insurance Agency	\$8,904	2
Abadjian, Pierre	Abadjian Insurance Group	\$8,520	2
Professional Group Plans, Inc.		\$8,276	1
Clark, John W.	Senior Solutions Insurance Agency	\$8,050	5
Concklin, Ron	Rosenberg-Concklin, Inc.	\$7,904	8
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$7,895	1
Futurity First Insurance Group, Inc.		\$7,824	2
Catron, Edward A.	Catron Insurance Agency	\$7,582	2
Centurion Agency, Ltd.		\$7,536	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$7,415	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$6,755	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$6,000	4
Maisto, Stephen	Senior Health Solutions	\$5,952	3
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$5,928	1
Judah, Charles G.	MSIS, Inc.	\$5,735	1



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Bronze Producers (\$2,500 - \$5,000)

Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,759	2
Abbatiello, Vincent	Mainstay Retirement Solutions	\$4,717	3
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$4,581	1
Rapini, Duane M.	Rapini Insurance Agency	\$4,387	1
Birchard, Natalie K.	Birchard Insurance Agency	\$3,972	2
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$3,839	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,768	2
A. C. Bradbury Insurance Svs., Inc.		\$3,659	1
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$3,636	1
Haug, John H.	Haug Insurance Agency	\$3,563	1
Maisonet, Joseph	Maisonet Insurance Agency	\$3,538	3
Arlein, David	Arlein Insurance Agency	\$3,396	1
Alan, Stuart	Senior Care Insurance Center	\$3,276	1
Darden, Yota R.	Darden Insurance Agency	\$3,276	1
Snow, Audrey C.	Snow Insurance Agency	\$3,276	1
Bershad, Stanton M.	Bershad Insurance Agency	\$3,187	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$3,108	1
Nelson, Clinton R.	MA Plan Services	\$3,059	3
Rubin, Sonya	Rubin Insurance Agency	\$2,928	2
Hirsch, Susan J.	Hirsch Insurance Agency	\$2,927	1
Collins, Robert D.	Collins Insurance Agency	\$2,902	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,848	1
Jones, John C.	Jones Insurance Agency	\$2,759	1
Rosen, David S.	Rosen Insurance Agency	\$2,688	1
Dover, Kevin	Dover Insurance Agency	\$2,676	1
Whitt, Troy C.	Whitt Insurance Agency	\$2,676	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$2,616	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$2,532	3



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

March 6, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Mangini, Nicholas L.	\$13,284	Ahlbum, Tim	\$11,568
Schwartz, Scott J.	\$12,624		

Silver Producers (\$5,000 - \$10,000)

Mankamyer, Mary	\$9,947	Branch, Beth	\$6,036
Landis, Mark S.	\$9,780	Atwood, Susan E.	\$5,928
Graham, Christopher N., CLU	\$8,999	Rudd, Henry	\$5,868
Stevens, Ray	\$8,398	Kempler, Gary S.	\$5,748
Lawrence, Kevin	\$8,276	Roberts, Horace A. III	\$5,735
Ulayyet, Fred M.	\$7,895	Ranney, Eugene	\$5,412
Heck, Douglas S.	\$7,860	Mangini, Rosemary	\$5,352
Ripoll, Glenn A.	\$7,716	Stevens, Jason	\$5,338
Rosati, Lisa	\$7,596	Abbatiello, Vincent	\$5,304
Jedlicka, George T.	\$7,536	Vertich, Mark	\$5,171
Pfeffer, David	\$7,536	Hatton, Catherine E.	\$5,009
Nordstrom, Timothy W.	\$7,415	Edwards, Jackson IV	\$5,004
Sachs, Kerry	\$6,840	Reyes, Gustavo M.	\$5,004

Bronze Producers (\$2,500 - \$5,000)

Graham, Christopher C.	\$4,955	Hall, Tiffany	\$3,276
Sweeney, Alexander	\$4,581	Minervini, Debra A.	\$3,276
Lowenstein, Dale R.	\$4,487	Bahlkow, Valerie J.	\$3,240
Lange, Douglas M.	\$4,387	Phillips, Glenn	\$3,216
Brown, Christopher	\$4,320	Lembcke, Julia G.	\$3,191
Ottovogio, Xiomara	\$4,152	Shaw, Martin L. III	\$3,191
Bowling, Mindie N.	\$3,992	Bershad, Joyce	\$3,187
Jennings, Christopher G.	\$3,948	Beckham, William E.	\$3,108
McGregor, Iyan L.	\$3,900	Wiedersum, Bryan F.	\$3,108
Hall, James T.	\$3,852	Moore, Michael P.	\$3,084
Ehrlich, Carl F.	\$3,839	Maisto, Stephen	\$2,976
Richenstein, Kenneth L.	\$3,804	Greenberg, Richard A.	\$2,927
Friedman, Michael D.	\$3,768	McElroy, Douglas H.	\$2,902
Harsche, James M.	\$3,764	Freifeld, Mitchell S.	\$2,848
Mondrick, Peter	\$3,764	Aarons, Neill	\$2,844
Wagner, Eric D.	\$3,764	Dibisceglie, Darrin J.	\$2,844
Bradbury, A.C. J.	\$3,659	Gumora, Helene	\$2,844
Preuss, Diane J.	\$3,647	Hatton, John W.	\$2,844
Sheldon, Paul, CLU, ChFC	\$3,636	Jaffe, Joseph A.	\$2,844
Ahlbum, Jon	\$3,564	Kahn, Peter S.	\$2,844
Lauer, Deborah	\$3,564	Payant, Thomas A.	\$2,844
Patterson, Adam D.	\$3,564	Green, Maria L.	\$2,784
Stolack, Mitchell	\$3,564	Jones, John C.	\$2,759
Nastanovich, Christopher R.	\$3,563	Rosen, David S.	\$2,688
Arlein, David	\$3,396	Shoaf, John A.	\$2,676
Hilgendorf, Sydney M.	\$3,372	Whitt, Troy C.	\$2,676
Hackmeier, Jeff D.	\$3,359	Woodard, Michael A.	\$2,676
Casella, Carole J.	\$3,276	Caravousanos, George J. Jr.	\$2,616
Darden, Yota R.	\$3,276	Holzman, Robert	\$2,592
Gordon, Aaron	\$3,276		